MÁVEN

THE MAVEN VCTs Investing in the future

Portfolios focused on entrepreneurialism and innovation The Maven VCTs back ambitious, growth focused UK companies across many of the country's most vibrant sectors.

The Maven VCTs are highly diversified and invested in dynamic private companies which typically provide products or services that address defined markets or have a sector disruptive business model that is likely to have a significant impact on its market, and will often have proprietary technology or intellectual property.

We have created this brochure to help you learn more about some of the entrepreneurial businesses that the Maven VCTs are currently invested in.

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BioAscent Bright Network CYSIAM Guru Systems Horizon Ceremonies Horizon Technologies Liftango Nano Interactive ORCHA QikServe Relative Insight RevLifter Rockar Snappy Shopper WaterBear Maven VCT private company portfolio

BIOASCENT

THE COMPANY

BioAscent is a leading provider of integrated drug discovery services. It assists clients during the discovery phase to help identify potential drug candidates for preclinical trials, testing the interaction of a drug against over 1.5 million chemical compounds and providing a detailed profile of its absorption, distribution, metabolism and toxicity characteristics.

BioAscent operates from a state of the art R&D facility near Glasgow, working on assay development through to preclinical and clinical candidates across all biological target classes and major therapeutic indications. The business offers Tier 1 pharmaceutical and biotechnology companies a cost effective alternative to maintaining in-house facilities.

WHY WE INVESTED

- High barriers to entry
- An established leading provider
- Attractive high growth market with robust underlying drivers
- Impressive annual recurring revenue growth
- Sector experiencing significant M&A activity

| SECTOR | ВІОТЕСН |
|--------------------|-------------------|
| LOCATION | NORTH LANARKSHIRE |
| DATE OF INVESTMENT | JUNE 2018 |
| WEBSITE | BIOASCENT.COM |



bio:ascent

BRIGHT NETWORK

THE COMPANY

Bright Network is a technology platform that analyses millions of behavioural and psychometric data points. This enables employers to identity and recruit high quality graduates and young professionals from all socio economic and ethnic backgrounds.

With over 700,000 of the UK's brightest graduates on its platform, Bright Network creates personalised experiences, targeted advice and relevant career recommendations for its members, whilst providing an innovative end to end recruitment solution for employers.

- Strong management team with extensive sector experience
- Track record of consistent growth in revenues
- Low churn and good customer pipeline
- Core products proven in the marketplace
- Clear and credible business strategy
- Blue chip client base

| SECTOR | RECRUITMENT SERVICES |
|--------------------|----------------------|
| LOCATION | LONDON |
| DATE OF INVESTMENT | JULY 2018 |
| WEBSITE | BRIGHTNETWORK.CO.UK |







CYSIAM

THE COMPANY

CYSIAM is a cyber intelligence specialist offering world leading expertise in offensive security and critical incident response for governments, the military and the private sector. The business provides a range of niche cyber defence consultancy and services from diagnosis and threat identification, through to a wraparound managed service to mitigate against the risks that cyber incidents pose to critical systems and data.

CYSIAM operates at the cutting edge of technical cyber expertise and its proposition is enhanced by the project delivery and operational support experience of its senior team who have backgrounds in central government, military intelligence and law enforcement.

WHY WE INVESTED

- Strong management team with extensive sector experience
- Profitable business with consistent revenue growth
- High quality client base
- Large addressable market with robust underlying drivers
- High barriers to entry

| SECTOR | CYBER SECURITY |
|--------------------|-----------------|
| LOCATION | BUCKINGHAMSHIRE |
| DATE OF INVESTMENT | JANUARY 2022 |
| | |

WEBSITE

CYSIAM.COM



GURU SYSTEMS

THE COMPANY

Moving to low-carbon heat is the biggest challenge in the transition to a net zero emissions future. Guru Systems is helping to accelerate this transition by creating more cost effective, lower carbon heat networks.

The business provides market leading hardware and data analytics platforms for heat networks, gas boilers and heat pumps. Its technology captures data, provides detailed analytics of performance and enables remote configuration of the heating systems, improving efficiency for residential developers, heat suppliers and customers.

- Compelling proposition serving clear market need
- Significant levels of repeat business and low customer churn
- Attractive high growth market with robust underlying drivers
- Strong ESG credentials

| SECTOR | ENERGY TECH |
|--------------------|-----------------|
| LOCATION | LONDON |
| DATE OF INVESTMENT | MARCH 2022 |
| WEBSITE | GURUSYSTEMS.COM |



HORIZON CEREMONIES

THE COMPANY

Horizon is creating a new generation of community crematoria, with a key focus on improving the level of service and facilities. The crematoria are different to most others in the country, built with distinctive designs and where the architecture aims to create calm and tranquil places for families to reflect and remember.

The VCT funding is enabling the business to progress with new sites in areas where existing crematoria are unable to cope with the current demand of the local community. Horizon now operates three crematoria across the UK and has additional planned sites at various stages of planning.

WHY WE INVESTED

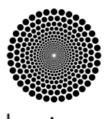
- Clear and credible business strategy
- Long term visibility in earnings
- Management team has extensive sector and property planning experience
- Limited competition
- Active consolidators in the sector provide exit visibility

| SECTOR | FUNERAL SERVICES | |
|--------------------|------------------|--|
| LOCATION | GLASGOW | |
| DATE OF INVESTMENT | JUNE 2017 | |
| | | |

WEBSITE

HORIZONCREMATION.CO.UK





horizon

HORIZON TECHNOLOGIES

THE COMPANY

Horizon Technologies is a leading manufacturer of airborne signals intelligence systems for Intelligence, Surveillance and Reconnaissance purposes. Its applications are being used by a number of large corporations, government agencies and government backed bodies, including the UK Ministry of Defence, the National Maritime Information Centre and NATO.

Horizon's flagship technology, Amber[™], uses a proprietary method of geolocation and fingerprinting of radio frequency signals to locate and track shipping worldwide. This has significant appeal for shipping companies and insurers to help ensure regulatory compliance and to implement better route planning to optimise fuel efficiency and keep shipping away from high-risk areas. Horizon's solutions are also being used by defence companies and government agencies in identifying illegal maritime activity such as piracy, smuggling, illegal fishing and terrorism.

- Large addressable market with robust underlying drivers
- Significant opportunities to grow revenues
- Existing business of scale with established track record
- Extensive technology suite and low overhead base
- IP protected technology

| SECTOR | NICHE MANUFACTURING |
|--------------------|------------------------|
| LOCATION | LONDON |
| DATE OF INVESTMENT | MAY 2021 |
| WEBSITE | HORIZONTECHNOLOGIES.EU |







LIFTANGO

THE COMPANY

Liftango provides a B2B2C Demand-Responsive Transport platform for governments, transport authorities, operators, and corporations to implement public and private transport networks globally. Its cloud based On-Demand Bus technology platform enables operators to create a personalised service whilst optimising vehicle scheduling and routing to improve efficiency and reduce carbon emissions.

The company's carpool application helps larger employers and academic institutions internally match drivers and passengers in real-time, enabling them to offer employees a viable way to reduce personal vehicle use. This helps tackle parking congestion and creates a safe and convenient shared transport experience to and from offices or campuses. Liftango holds major contracts with multinational clients including Tesla, Unilever and Nike.

- Blue chip client base
- Attractive growth market with robust underlying drivers
- Limited competition
- IP protected technology
- Strong ESG credentials

| SECTOR | TRAVEL TECH |
|--------------------|--------------|
| LOCATION | EDINBURGH |
| DATE OF INVESTMENT | JANUARY 2022 |
| WEBSITE | LIFTANGO.COM |



NANO INTERACTIVE

THE COMPANY

Nano is an award winning AdTech platform that connects advertisers to relevant users at the moment that they are most receptive to the marketing message, harnessing the power of live intent signals such as search queries. Its technology uses next generation contextual analysis and advanced machine learning capabilities to understand the underlying meaning and sentiment of content and to better target users at their moment of intent.

Nano's technology is built to help businesses deliver advertising campaigns in a 'cookieless' environment where there are no personal identifiers. This allows brands to connect with their audience across the entire web without IDs or any other proxy for identification, extending the reach of campaigns and ensuring that they are highly relevant.

- Strong management team with extensive sector experience
- Large addressable market with robust underlying drivers
- Track record of significant revenue growth
- Impressive pipeline of new business opportunities
- Blue chip client base

| SECTOR | ADTECH |
|--------------------|---------------------|
| LOCATION | LONDON |
| DATE OF INVESTMENT | NOVEMBER 2020 |
| WEBSITE | NANOINTERACTIVE.COM |



ORCHA

THE COMPANY

ORCHA is a global leader in assessing and distributing health technologies, enabling private, local and national health systems to confidently prescribe healthcare solutions and apps to patients. The business holds the world's largest active digital health data set, containing 6 million data points and which It is continuously updated through an Al powered review of over 350,000 products, categorised across multiple domains and against 350+ objective criteria, to maintain a database of 17,000 digital health assessments.

ORCHA's award winning technology solution has gained the trust of some of the world's largest healthcare systems and conducts reviews for providers including the NHS in the UK, as well as for clients across Europe, North America, the Middle East and Australasia.

- Impressive annual recurring revenue growth
- Significant pipeline of new business opportunities
- Attractive growth market with robust underlying drivers
- First mover advantage
- Opportunity to invest alongside experienced co-investors

| SECTOR | HEALTH TECH |
|--------------------|-----------------|
| LOCATION | CHESHIRE |
| DATE OF INVESTMENT | MARCH 2022 |
| WEBSITE | ORCHAHEALTH.COM |





QIKSERVE

THE COMPANY

QikServe specialises in digital ordering and payment solutions for the hospitality sector. Its solutions enable food and beverage outlets to offer a more convenient and contactless method for customers to order and pay. Built to serve every hospitality operator, QikServe's platform allows guests the convenience to order and pay for their food and drink, whenever and however they want.

QikServe's solutions are used in over 4,500 sites worldwide as digital transformation continues at pace across the food and drink industry driven by the move towards a cashless society. Clients include Alton Towers, Centre Parcs and Hard Rock Café.

- Attractive growth market with robust underlying drivers
- Key partnership with Oracle POS system
- Differentiated proposition serving clear market need
- Recurring revenue model
- IP protected technology

| SECTOR | HOSPITALITY SOFTWARE |
|--------------------|----------------------|
| LOCATION | EDINBURGH |
| DATE OF INVESTMENT | JANUARY 2017 |
| WEBSITE | QIKSERVE.COM |







RELATIVE INSIGHT

THE COMPANY

Relative Insight is a comparative text analytics platform that helps organisations generate actionable insights from text data. Its software solution combines AI powered natural language processing with advanced comparative linguistics to analyse any source of data and drive enhanced contextual understandings of target audiences, competitors and trends.

Relative Insight's technology is being used by clients across a range of sectors to analyse reviews, interviews and other customer feedback to inform marketing, customer service and product development. It is also helping brands to transform relevant public discourse from social media and other forums into valuable market research insights.

- IP protected technology considered unique in its capabilities
- Software built upon 30 years of R&D
- Impressive annual recurring revenue growth
- High barriers to entry

| SECTOR | MARTECH |
|--------------------|---------------------|
| LOCATION | LANCASTER |
| DATE OF INVESTMENT | SEPTEMBER 2019 |
| WEBSITE | RELATIVEINSIGHT.COM |







REVLIFTER

THE COMPANY

RevLifter is a disruptive AI powered technology provider helping e-commerce clients to boost revenue through real-time personalised incentives. Its platform helps brands to make sense of anonymous site visitors by using signals from their journey to deliver hyper-personalized offers, recommendations and messages that improve conversion rates and encourage higher average customer spend.

RevLifter's technology can be utilised to tailor each customer touchpoint, allowing marketers to cultivate meaningful relationships and maintain a level of engagement up to and following the point of conversion.

WHY WE INVESTED

WEBSITE

- Large addressable market with robust underlying drivers
- Impressive commercial traction
- Blue chip client base
- Compelling proposition serving clear market need
- Sector experiencing significant M&A activity

| SECTOR | ADTECH |
|--------------------|---------------|
| LOCATION | LONDON |
| DATE OF INVESTMENT | NOVEMBER 2020 |
| | |

REVLIFTER.COM



ROCKAR

THE COMPANY

Rockar is a leading global automotive e-commerce platform, which enables major automotive manufacturers to sell direct to customers. Its flexible microservices solution can be tailored for specific projects and integrated with existing systems to suit the clients' needs and business objectives.

Rockar's technology simplifies the buying process for new vehicles, digitising the retail experience for customers to enable them to do everything they could do through a dealership but from the comfort of their own home. Rockar's innovative platform has been utilised by a range of global manufacturers including Hyundai, Ford, Mitsubishi and Jaguar Land Rover.

- Strong management team with extensive sector experience
- Large addressable market with robust underlying drivers
- Disruptive offering serving clear market need
- Proven technology
- Future sales visibility

| SECTOR | E-COMMERCE SOFTWARE |
|--------------------|---------------------|
| LOCATION | YORK |
| DATE OF INVESTMENT | NOVEMBER 2016 |
| WEBSITE | ROCKARTECH.COM |



SNAPPY SHOPPER

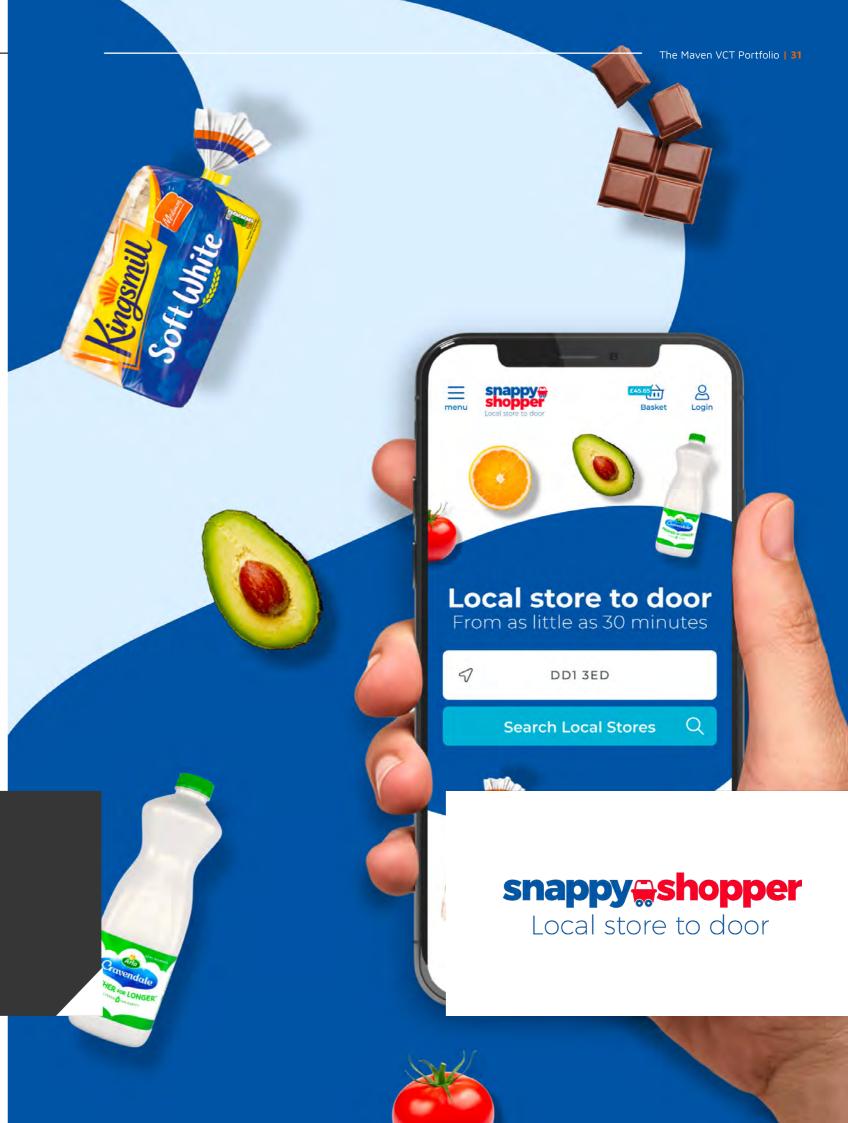
THE COMPANY

Snappy Shopper is one of the UK's fastest growing home delivery solution providers. Its app enables local stores to deliver direct to customers' doors in as little as 30 minutes.

Snappy Shopper has opened a significant new route to market for retailers by expanding the reach of their store to the wider local community, particularly for those who don't currently have the technology to offer home delivery. Snappy's platform allows users to browse the inventories of stores that are registered on the app, enabling retailers to capitalise on increased demand for home deliveries.

- Attractive growth market with robust underlying drivers
- Strong management team with significant sector experience
- Clear and credible business strategy
- Solid commercial traction
- IP protected technology

| SECTOR | RETAIL TECH |
|--------------------|---------------------|
| LOCATION | DUNDEE |
| DATE OF INVESTMENT | JULY 2021 |
| WEBSITE | SNAPPYSHOPPER.CO.UK |



WATERBEAR

THE COMPANY

WaterBear is a provider of private colleges which offers undergraduate and postgraduate art degrees across the creative industries. Maven invested when the business was a start-up, backing two high calibre veterans of the music education industry. The business opened its first college in Brighton in 2018 and in 2023 will open its second college in Sheffield.

WaterBear is revolutionising outdated teaching methods for music and has developed a syllabus that combines online and onsite learning, tailored for today's musicians, artists and industry professionals. WaterBear offers courses across the full spectrum of music, including song writing, audio production, electronic music, performance and business.

- Management team that has grown and exited another business in the sector
- Innovative offering
- Strong market drivers
- Attractive revenue model

| SECTOR | EDUCATION |
|--------------------|------------------|
| LOCATION | BRIGHTON |
| DATE OF INVESTMENT | APRIL 2018 |
| WEBSITE | WATERBEAR.ORG.UK |



MAVEN VCT PRIVATE COMPANY PORTFOLIO

Adimo Alderley Lighthouse Labs **AMufacture Automated Analytics BioAscent** Biorelate **Bright Network Bud Systems CB Technology Cat Tech International** Coniq CYSIAM Delio DiffusionData ebb3 Filtered Technologies Fixtuur Fodabox **GEN inCode Glacier Energy Services Growth Capital Ventures Guru Systems HCS Control Systems Hive HR Horizon Ceremonies Horizon Technologies** Hublsoft **iAM** Compliant Laverock Therapeutics

AdTech BioTech Niche Manufacturing MarTech BioTech BioTech **Recruitment Services** EdTech Niche Manufacturing Niche Industrial Services RetailTech **Cyber Security** FinTech Data Acceleration Accelerated Computing Solutions EdTech Augmented Reality E-commerce Scientific Technology **Energy Services** FinTech EnergyTech **Energy Services** Human Resources Software **Funeral Services** Niche Manufacturing **Data Analytics Compliance Software** BioTech

Glasgow Cheshire Hampshire Doncaster Lanarkshire Manchester London Bristol Livinaston Lincolnshire London Milton Keynes Cardiff London Cheshire London Manchester London Oxford Aberdeen Durham London Glenrothes Newcastle Glasgow London York Cheshire Stevenage

Liftango Manufacture 2030 Martel Instruments **Metrion Biosciences** MirrorWeb MIS Nano Interactive Northrow **Novatus Advisory** ORCHA Plyable Precursive Pura QikServe **Relative Insight** RevLifter Rockar **RwHealth** Sensoteq Snappy Shopper Summize **TC Communications** The Algorithm People Turnkey VCG Group **WaterBear** Whiterock Group XR Games Zinc Systems

TravelTech ClimateTech Niche Manufacturing BioTech Archiving Software InsurTech AdTech **Compliance Software Financial Services** HealthTech Niche Manufacturing **Resource Management Software Baby Care Products Hospitality Software** MarTech AdTech E-commerce Software HealthTech Niche Manufacturing RetailTech **Digital Contracting Software** Digital Marketing TravelTech **ESG Risk Management Software** IT & Telecoms Education Virtual Asset Management Software Video Game Development **Crisis Management Software**

*The Maven VCTs also actively invests in selected AIM quoted companies, helping to maximise sector and asset diversification as well as spreading investment risk. With the inclusion of AIM investments, the Maven VCT portfolio has exposure to over 90 early-stage companies.

London Oxford Durham Cambridge Manchester London London London London Warrington Oxford London Cheshire Edinburgh London London York London Belfast Dundee Manchester London Newcastle London Stockport Brighton Aberdeen Leeds Kent

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